

COVER STORY: **YOUNG GUNS****VERONICA MURA**

Senior marine claims advocate

AON RISK SOLUTIONSAge: **32**

After receiving her law degree, Veronica Mura began her insurance career in Italy before moving to New York to practise marine law. Now working at Aon's Global Broking Centre in London, Mura serves as the practice leader for marine cargo claims, and sits on the company's Claims Leadership Committee. She has led the claims team's network project for strengthening the links between the London insurance market and Aon's international network, and continues to serve as the point person for various Aon network offices.

A member of the Lloyd's Under 30s group, Mura also speaks at various events to promote awareness of the London market and the industry to graduate and post-graduate students.

Advice

"Learn as much as you can from people who've been around for many years because they have seen it all, and not through a computer screen. Put yourself in the client's shoes; think and be creative because it's all about finding the best solutions. There is no univocal answer!"

SAMUEL GOSNEY

Regional development executive

MASON OWEN FINANCIAL SERVICESAge: **25**

From dealing art in London to brokering in Liverpool, Samuel Gosney has accomplished a lot in the few years since he graduated from university. After receiving a BA in fine art at Central Saint Martins and working as an art dealer, Gosney joined the insurance industry in 2014 and quickly adapted to his new field.

"After only a few weeks in the industry, I was recognised for my ability to quickly get to grips with the unusual class of business I work in, and was invited to apply for the prestigious Allianz Scholarship Programme. I was accepted and have almost completed my Dip CII after only 24 months in the industry," he says.

Newly promoted to regional development executive, Gosney manages clients and insurers across the south of England. For the past two years, he has sat on his regional BIBA committee and is the regional ambassador for young brokers in the Merseyside, West Cheshire, North Wales and Isle of Man areas.

BHAVIK DESAI

Head of professional indemnity

MARKEL INTERNATIONALAge: **31**

Appointed to head of Markel's professional indemnity business this past summer, Bhavik Desai has a decade of insurance experience under his belt after joining the industry due to its "intellectually testing" nature that involved people and relationships. Since joining Markel in 2013, Desai has successfully re-engineered Markel's IFA book to create a profitable, sustainable portfolio, while leading the development of Markel's commercial combined general liability policy and broadening the company's distribution and cover-holder relationships.

**GARETH JELLEY**

Underwriter

ATRIUM RISK MANAGEMENT SERVICESAge: **35**

After graduating in 2002 with a degree in business studies, Gareth Jelley spent 15 months working and travelling around the world, visiting China, Australia, New Zealand and Southeast Asia before getting into the world of insurance. A few years later, Jelley joined Atrium Underwriters as an underwriting assistant on the North American property and casualty team, where he assisted the underwriters with servicing clients while frequently travelling to the US to help develop Atrium's online underwriting platform, AUGold. In 2010, he received the opportunity to help set up Atrium Risk Management Services, and he currently manages the marketing, business development and day-to-day operations at the servicing company that is responsible for the marketing, underwriting and servicing of AUGold.

Aside from the world of insurance, Jelley keeps active by spending time with his wife and daughter while also participating in numerous sports. A supporter of a multiple sclerosis charity, Jelley recently participated in a 160km bike ride in September.