

Mason Owen Financial Services

TERMS OF BUSINESS – V010708 (First Issued 1/07/08)

Mason Owen Financial Services Ltd (MOFS) aims to provide carefully structured general insurance and risk management programmes to clients' specific needs.

STATUS

MOFS is a subsidiary of Mason Owen & Partners Ltd (Reg No 1426226) which is a subsidiary of Mason Owen & Partners (Holdings) Ltd (Reg No 2936041). Corporate information is set out below:

MASON OWEN FINANCIAL SERVICES
REGISTERED IN ENGLAND. REG NO. 02217933

REGISTERED OFFICE ADDRESS:
GLADSTONE HOUSE, UNION COURT, LIVERPOOL,
L2 4UQ

TRADING ADDRESS:
2ND FLOOR, NORTH HOUSE,
17 NORTH JOHN STREET, LIVERPOOL, L2 5QY

FSA REGISTER NO:309238

MEMBER: BRITISH INSURANCE BROKERS
ASSOCIATION – MEMBERSHIP NO: 004715

CONSUMER CREDIT ACT LICENCE NO: 235348

DATA PROTECTION ACT – REGISTRATION NO:
Z6991315

MOFS is an Independent Intermediary and will act as your agent; accepting responsibility for its advice to you and for arranging your insurance. We represent a number of insurers and act as agents for other intermediaries. Our advice to you will include disclosure both of the identity of insurers and products recommended by MOFS.

We are authorised and regulated by the Financial Services Authority (FSA) under part IV of the Financial Services and Markets Act 2000 (FSMA) to transact and administer non-investment general insurance business. A copy of our FSA Scope of Permissions Notice is available upon request and can be viewed on-line at www.mofs.co.uk. You can contact the FSA via a link from our web site, directly at www.fsa.gov.uk or by telephoning 0845 6055525. Our FSA reference number is 309238.

In relation to any "Regulated Activity" as defined in FSMA, MOFS will only deal with third parties who are authorised and regulated to carry on such activities and will not knowingly deal with any unauthorised third party. MOFS will take all reasonable steps to check that any client or other third party that requires authorisation under the FSMA to carry on their business is authorised and regulated to do so by the FSA. MOFS does not accept any liability for the failure of any other

party with whom MOFS has a trading relationship to possess the necessary authorisation by the FSA or any consequences arising out of the failure of the third party to comply with FSMA or the rules laid down by the FSA.

MOFS is a member of the British Insurance Brokers Association (BIBA). BIBA ensures that the professional standards of the insurance industry are maintained throughout its membership; ensuring standards of both the market in general and those of BIBA members are continually enhanced. Further information regarding BIBA can be found at www.biba.org.uk.

MOFS is covered by the Financial Services Compensation Scheme (FSCS). You may be entitled to compensation from the scheme if we fail to meet our obligations. Compensation depends on the type of business and the circumstances of the claim. Insurance advice and arrangement is covered for the first £2,000 and 90% of the remainder of the claim without any upper limit. Further information about the scheme is available from the Financial Services Compensation Scheme or by visiting www.fscs.org.uk

PRODUCTS & SERVICES

We offer a full range of personal and commercial general insurance products and services. In respect of certain products and services we have selected a specific product or service from one supplier to provide a cost-effective solution to meet the needs of our clients. We will give you full details of the individual products and services before you make a commitment to purchase any product that we offer to you in line with the rules laid down by the FSA.

Our service includes advising you on your insurance needs, arranging insurance cover with insurers or other intermediaries to meet your requirements and assisting you with any ongoing changes that you may have to make. As part of our service we will assist you with any claim that you need to make.

We assess the financial strength ratings of Insurers by subscription to an industry-accepted ratings agency. We are happy to provide financial information regarding your Insurers if you specifically request this from us. However, we cannot guarantee the solvency of your Insurer

DISCLOSURE OF INFORMATION TO INSURERS

Your attention is drawn to the importance of the Declaration and Signature on your Insurer's proposal forms. Any failure to disclose facts material to the insurance or any inaccuracies in your answers could invalidate your policy cover; which could mean that part or all of any claim you

make may not be paid. Where a proposal form is not used you are still obliged to disclose all material facts to your Insurers.

You have a continuing obligation to disclose facts material to the insurance throughout the period of cover and at the renewal of the policy.

A material fact is one that may influence the Insurers agreement to provide cover or would affect the terms that they would impose on your policy. If you are in doubt on whether or not to advise your Insurer of any change in your circumstances that may be relevant to policy cover, you should discuss the issue with us at the earliest opportunity

POLICY TERMS, CONDITIONS AND CLAIMS

All insurance policies contain conditions and exclusions: Some can also contain warranties (which, if breached, may well void the insurance completely, regardless of whether any loss is caused by the breach). We cannot stress too highly the importance of being familiar with the obligations imposed upon you by the terms of your policy and the limitations of the cover provided.

If you become aware of any circumstances which could lead to a claim being made either by you or against you, you must notify us immediately. Failure to do so could prejudice your position. You should always consult MOFS if you are in any doubt about any aspect of your insurance arrangements.

PAYMENT OF PREMIUMS

We normally accept payment by guaranteed cheque, cash or credit card (if accepted directly by your insurer). You may be able to spread your payments through direct debit instalment schemes offered by your insurer or alternatively via credit schemes that we have arranged with third party premium finance providers. We will give you full information about your payment options when we discuss your insurance in detail. Any additional credit charges made by MOFS over and above those made by the credit supplier will be drawn to your attention before the agreement is concluded.

CHARGES

MOFS is paid for its services by the Insurer in the form of commission based on premiums. Prior to the conclusion of each insurance contract, or upon renewal, we will remind you of your right to be advised of the level of commission which we receive from underwriters. You may at any time request that MOFS disclose the amount of commission that is earned for the arrangement of your insurance. In addition to the overall premium charged by your Insurer MOFS may,

at our discretion, make additional charges to cover administration costs, these charges are referred to as fees. Any fees charged will be disclosed and agreed with you in advance of making the charge and will be shown separately on your invoice.

In certain circumstances, Insurers will make charges for the replacement of lost documents, therefore you should ensure that documents such as Motor Insurance Certificates or policy documents are kept in a safe place once they have been issued to you.

In respect of business placed separately with AXA Insurance, Zurich Insurance and Norwich Union Insurance, MOFS is also remunerated by the Insurer under either a growth or profit share agreement. The calculation of a growth or profit share remuneration is based on either the growth or a combination of the growth and profitability of part of our portfolio of business with the Insurer concerned. The agreement, if triggered, may result in the payment of additional commission to MOFS which is calculated as a percentage of the gross premium excluding Insurance Premium Tax on "Qualifying" business as defined by the Insurer. We will provide further details of these agreements to you if we are requested to do so.

When recommending an Insurer to you, we will always place your interests first and will always observe our fiduciary duty to you to recommend the most appropriate policy irrespective of any growth or profit share agreements we have in place.

HANDLING OF CLIENT MONEY

All money paid to MOFS that is defined in the FSA rule book as "Client Money" is held in separate client account(s) with our nominated Bankers. All Client Money received by us will be held by us under the terms of a non-statutory trust. A copy of the trust document is available upon request or can be viewed at our web site www.mofs.co.uk

Holding Client Money in this way means that it is protected, but allows us to settle accounts with Insurers and clients from funds contained in the designated bank account(s) irrespective of whether the funds have been received from the particular client or Insurer to which the account relates. All money received that is defined as "Client Money" may be used for Insurer account settlement or client account settlement in accordance with the terms of the trust document.

Under the terms of the non-statutory trust, we can hold designated investments to the value of the Client Money which we would otherwise have to hold in separate client account(s), instead of holding Client Money in separate client account(s). If we do so, we have to keep them separate from other investments and they will be held by us as trustee under the terms of the trust.

We will be entitled to keep all interest accruing to the client account(s) we hold with our nominated Bankers (or returns on investments if we segregate designated investments rather

than keeping the Client Money in separate client account(s) at our Bank).

Minimum capital solvency levels are laid down by FSA and in order to manage "Client Money" in this manner MOFS will ensure that such solvency requirements are met at all times and wherever possible exceeded.

By signing and returning to us a copy of these terms of business you are expressly agreeing to allow MOFS to handle "Client Money" as defined by FSA in this manner. In the event that you are unwilling to sign the terms as presented or you fail to return a signed copy to MOFS within a suitable timescale, MOFS may no longer be able to deal with your instructions appropriately and this may result in the withdrawal of our services to you. You will be given reasonable notice of such action and you will also be given advice on how you can transfer your instruction to another intermediary of your choice.

CANCELLATION OF YOUR INSURANCE

In certain circumstances some clients have the right to cancel an insurance policy; for a period of up to 14 days from conclusion of the insurance policy. Those clients will not always receive a full refund of any paid premium. This right to cancel is subject to conditions that are contained in the policy document. If your right to cancel the policy is exercised you may lose all rights under the policy of insurance and cover maybe forfeited from the date of inception of the policy and you may not be able to make a claim under the policy.

COMPLAINTS

It is our intention to provide you with a high level of customer service at all times. However, if you have cause to be unhappy in any way with your insurance cover or the way that MOFS has dealt with your instruction, you should in the first instance contact our complaints officer, Mr Andrew Gibbons ACII, who will be pleased to assist you.

A more formalised complaints procedure is detailed below and is contained in your policy document.

COMPLAINTS PROCEDURE

We take all complaints seriously and will endeavour to respond to any complaint immediately. Where this is not possible, we will acknowledge your complaint as soon as reasonably possible and will give you the name of the person dealing with your complaint.

If we believe that the complaint does not relate to the activities of MOFS we will inform you in writing and where possible provide details of whom the complaint should be directed against.

Whilst we will endeavour to investigate all complaints immediately, we will try to give you a written response to your complaint within twenty business days or if further time to investigate the complaint is required, we will update you on progress and agree a timescale for resolution.

In the event that your complaint is not resolved within 40 business days of receipt of the original complaint we will inform you of the status of your complaint and will provide you with details of the Financial Ombudsman Service (FOS), to whom you may wish to refer the matter. Details of FOS can be found by using the link at our web site www.mofs.co.uk or by visiting www.financial-ombudsman.org.uk

CONFIDENTIALITY

All personal information about you will be treated as private and confidential. We only use and disclose the information we have about you in the normal course of arranging and administering your insurance.

This may involve disclosure of information about you to any Government body which may include the following:-

The Financial Services Authority (FSA)

The Financial Ombudsman Service (FOS)

The Financial Services Compensation Scheme (FSCS)

The National Criminal Intelligence Service (NCIS)

The Motor Insurers Information Centre (MIIC)

We may also disclose information about you to any other party with an interest in your insurance. We will not disclose any information to any third party who does not have an interest in your insurance without your prior consent. We may use the information we hold about you to provide you with information about other products and services that we offer and that we feel may be appropriate to you.

We may pass information about you to credit reference agencies for the purpose of arranging payments by instalments and may also pass to them details of your payment record with us.

Under the Data Protection Act 1998 you have the right to see personal information about you, which we hold on our records. If you have any queries or would not wish to receive marketing information from us please write to us at our usual business address.

I/We hereby accept the terms of business contained within this document.

NAME _____

COMPANY _____

POSITION _____

SIGNATURE _____

DATE _____

Mason Owen Financial Services

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